Program: Real	Estate					r				
			Numbe	r of Courses: 12	Date Updated: 07.24.2014	Ku	rt Hull	tted by , ext. 3 vic, ext	775	
ILOs	1. Critical Thinking Students apply critical, creative and analytical skills to identify and solve problems, analyze information, synthesize and evaluate ideas, and transform existing ideas into new forms.	2. Communic Students effectively comm and respond to varied a written, spoken or signed forms.	nunicate with audiences in	Deve Students are product of society, den responsibility, and awareness throug	ity and Personal elopment ive and engaged members nonstrating personal d community and social gh their engagement in rams and services.	Students dete use various r research s document, and specific purp understandin	ermine au media an trategy c d use info pose. Stu g of the l	d formats and locate ormation t dents den	tion need to devel , evaluat o accom nonstrate al, and e	op a e, plish a e an thical
SLO-PLO-ILO ALIGNMI	ENT NOTES: '' if: SLO/PLO is a major focus or an import	ant part of the course /	program: dire	l	and direct instruction is pro	uidad: studan	ts are e	valuated	multin	
PLOs	'X' if: SLO/PLO is a minor focus of the cou SLO/PLO is minimally or not at all p			given in the area bu	t students are not formal	ly evaluated o		PLO to Alignr	o ILO nent	
						I	1	2	3	4
PLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transactions.								x		x
Students show th	Forms Documents ne ability to prepare and complete te sales, rental, finance, appraisal of				ts as found in	x				
	ntify, distinguish and differentiate th ty to analyze, concisely write and/o						х			x

PLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.	х		x	
PLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.	х		x	

SLOs		SLO to PLO Alignment (Mark with an X)				_	E to IL ment	-	
	P1	P2	P3	P4	P5	1	2	3	4
RE 11 Real Estate Principles: SLO #1 Build Vocabulary									
Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each	x								
student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both									
licensees and a diverse public in a typical real estate transaction.									
RE 11 Real Estate Principles: SLO #2 Industry Forms Documents									
Students show the ability to prepare and complete standard real estate industry forms documents as		х							
found in diverse real estate sales, rental, finance, appraisal or investment business transactions.									
RE 11 Real Estate Principles: SLO #3 Methods of Holding Title									
Students will identify, distinguish and differentiate the differences between the various methods of holding title			Х						
to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the									
appropriate vesting available in a typical real estate business transaction.									
RE 11 Real Estate Principles: SLO #4 Mathematical Computations									
Students will demonstrate the ability to calculate typical real estate mathematic computational problems									
as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property				Х					
management, investments and capitalization, land or structure area and taxation.									
RE 12A Legal Aspects of Real Estate: SLO #1 Build Vocabulary									
Students will define, describe and differentiate between various real estate standard terminology showing									
comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each	х								
student from the diverse student body to gain confidence in their ability to effectively communicate and									
collaborate in a real estate sales, property management, appraisal, loan or investment to work with both									
licensees and a diverse public in a typical real estate transaction.									
RE 12A Legal Aspects of Real Estate: SLO #2 Industry Forms Documents									
Students show the ability to prepare and complete standard real estate industry forms documents as		Х							
found in diverse real estate sales, rental, finance, appraisal or investment business transactions.									
RE 12A Legal Aspects of Real Estate: SLO #3 Methods of Holding Title									
Students will identify, distinguish and differentiate the differences between the various methods of holding title			Х						
to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the									
appropriate vesting available in a typical real estate business transaction.	-								
RE 12A Legal Aspects of Real Estate: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of					v				
professional appraisal practices to explain how agency relationships are created and the duties and liabilities of					Х				
agents and principals.									
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SLOs		SLO to PLO Alignment (Mark with an X)			Alignment (Mark with an X)						Alignment					OURS: Align (Mark w	ment	
	P1	P2	P3	P4	Р5	1	2	3	4									
RE 13 Real Estate Practice: SLO #1 Build Vocabulary																		
Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x																	
RE 13 Real Estate Practice: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		х																
RE 13 Real Estate Practice: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			x															
RE 13 Real Estate Practice: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x														
RE 13 Real Estate Practice: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x													
RE 14A Real Estate Finance I: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x				x													
RE 14A Real Estate Finance I: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		x																
RE 14A Real Estate Finance I: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				х														

SLOs		SLO to PLO Alignment (Mark with an X)				COURSE to IL Alignment (Mark with an X)				
	P1	P2	P3	P4	P5	1	2	3	4	
RE 14B Advanced Real Estate Finance: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x									
RE 14B Advanced Real Estate Finance: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		x								
RE 14B Advanced Real Estate Finance: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x						
RE 16 Real Estate Economics: SLO #1 Build Vocabulary S Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x									
RE 16 Real Estate Economics: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		x								
RE 16 Real Estate Economics: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x						

SLOs		SLO to PLO Alignment (Mark with an X)			_	OURS Align	_		
	P1	P2	P3	P4	P5	1	2	3	4
RE 19 Real Property Management: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x								
RE 19 Real Property Management: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		x							
RE 19 Real Property Management: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x					
RE 19 Real Property Management: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x				
RE 21 Real Estate Investment: SLO #1 Mathematical Computations Demonstrate effective skills to calculate typical real estate mathematic computations as found in diverse real estate business situations.				x					
RE 21 Real Estate Investment: SLO #2 Industry Forms Students show the ability to prepare and complete real estate industry documents effective interpersonal and time management skills in using typical real estate industry forms as found in diverse real estate business transactions.		x							
RE 21 Real Estate Investment: SLO #3 Vocabulary Apply knowledge of real estate vocabulary, standard industry forms, real estate math skills and ethics in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to take and pass the state examination for real estate sales or property management, appraisal or loan licensing to qualify to work with a diverse public in typical real estate transactions.	x								

SLOs		SLO to PLO Alignment (Mark with an X)					OURSI Align	ment	-
	P1	P2	P3	P4	Р5	1	2	3	4
RE 26 Escrows: SLO #1 Build Vocabulary									
Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x								
RE 26 Escrows: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		х							
RE 26 Escrows: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			x						
RE 26 Escrows: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x					
RE 26 Escrows: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x				
RE 31 Mortgage Loan Brokering and Lending: SLO #1 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents - as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		х							
RE 31 Mortgage Loan Brokering and Lending: SLO #2 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x					
RE 31 Mortgage Loan Brokering and Lending: SLO #3 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x				

SLOs		SLO to PLO Alignment (Mark with an X)			0				
	P1	P2	P3	P4	P5	1	2	3	4
RE 40 Real Estate Appraisal: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing									
comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x								
RE 40 Real Estate Appraisal: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		х							
RE 40 Real Estate Appraisal: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			x						
RE 40 Real Estate Appraisal: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				x					
RE 40 Real Estate Appraisal: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x				
RE 41 Advanced Real Estate Appraisal: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	x								
RE 41 Advanced Real Estate Appraisal: SLO #2 Industry Forms Documents Students show the ability to prepare and complete standard real estate industry forms documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		х							
RE 41 Advanced Real Estate Appraisal: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			x						
RE 41 Advanced Real Estate Appraisal: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					x				