

BUSINESS
Institutional (ILO), Program (PLO), and Course (SLO) Alignment

Program: Real Estate	Number of Courses: 12	Date Updated: 10.01.2014	Submitted by: Kurt Hull, ext. 3775 Ana Milosevic, ext. 3784
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ILOs	1. Critical Thinking <i>Students apply critical, creative and analytical skills to identify and solve problems, analyze information, synthesize and evaluate ideas, and transform existing ideas into new forms.</i>	2. Communication <i>Students effectively communicate with and respond to varied audiences in written, spoken or signed, and artistic forms.</i>	3. Community and Personal Development <i>Students are productive and engaged members of society, demonstrating personal responsibility, and community and social awareness through their engagement in campus programs and services.</i>	4. Information Literacy <i>Students determine an information need and use various media and formats to develop a research strategy and locate, evaluate, document, and use information to accomplish a specific purpose. Students demonstrate an understanding of the legal, social, and ethical aspects related to information use.</i>
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SLO-PLO-ILO ALIGNMENT NOTES:
Mark boxes with an 'X' if: SLO/PLO is a major focus or an important part of the course/program; direct instruction or some direct instruction is provided; students are evaluated multiple times (and possibly in various ways) throughout the course or are evaluated on the concepts once or twice within the course.
DO NOT mark with an 'X' if: SLO/PLO is a minor focus of the course/program and some instruction is given in the area but students are not formally evaluated on the concepts; or if the SLO/PLO is minimally or not at all part of the course/program.

PLOs	PLO to ILO Alignment			
	<i>(Mark with an X)</i>			
	1	2	3	4
PLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transactions.		X		X
PLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X		X
PLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.	X			X
PLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.	X			X
PLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.	X			X

SLOs	SLO to PLO Alignment <i>(Mark with an X)</i>					COURSE to ILO Alignment <i>(Mark with an X)</i>			
	P1	P2	P3	P4	P5	1	2	3	4
RE 11 Real Estate Principles: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 11 Real Estate Principles: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 11 Real Estate Principles: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X						
RE 11 Real Estate Principles: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 12A Legal Aspects of Real Estate: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 12A Legal Aspects of Real Estate: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 12A Legal Aspects of Real Estate: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X						
RE 12A Legal Aspects of Real Estate: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				

SLOs	SLO to PLO Alignment <i>(Mark with an X)</i>					COURSE to ILO Alignment <i>(Mark with an X)</i>			
	P1	P2	P3	P4	P5	1	2	3	4
RE 13 Real Estate Practice: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 13 Real Estate Practice: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X							
RE 13 Real Estate Practice: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X			X	X		X
RE 13 Real Estate Practice: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 13 Real Estate Practice: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				
RE 14A Real Estate Finance I: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X				X				
RE 14A Real Estate Finance I: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 14A Real Estate Finance I: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					

SLOs	SLO to PLO Alignment <i>(Mark with an X)</i>					COURSE to ILO Alignment <i>(Mark with an X)</i>			
	P1	P2	P3	P4	P5	1	2	3	4
RE 14B Advanced Real Estate Finance: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 14B Advanced Real Estate Finance: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 14B Advanced Real Estate Finance: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 16 Real Estate Economics: SLO #1 Build Vocabulary S Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 16 Real Estate Economics: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 16 Real Estate Economics: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					

SLOs	SLO to PLO Alignment <i>(Mark with an X)</i>					COURSE to ILO Alignment <i>(Mark with an X)</i>			
	P1	P2	P3	P4	P5	1	2	3	4
RE 19 Real Property Management: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 19 Real Property Management: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 19 Real Property Management: SLO #3 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 19 Real Property Management: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				
RE 21 Real Estate Investment: SLO #1 Mathematical Computations Demonstrate effective skills to calculate typical real estate mathematic computations as found in diverse real estate business situations.				X					
RE 21 Real Estate Investment: SLO #2 Industry Forms Students show the ability to prepare and complete real estate industry documents effective interpersonal and time management skills in using typical real estate industry forms as found in diverse real estate business transactions.		X				X	X		X
RE 21 Real Estate Investment: SLO #3 Vocabulary Apply knowledge of real estate vocabulary, standard industry forms, real estate math skills and ethics in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to take and pass the state examination for real estate sales or property management, appraisal or loan licensing to qualify to work with a diverse public in typical real estate transactions.	X								

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	P1	P2	P3	P4	P5	1	2	3	4
RE 26 Escrows: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 26 Escrows: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X							
RE 26 Escrows: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X			X	X		X
RE 26 Escrows: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 26 Escrows: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				
RE 31 Mortgage Loan Brokering and Lending: SLO #1 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents - as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X							
RE 31 Mortgage Loan Brokering and Lending: SLO #2 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X		X	X		X
RE 31 Mortgage Loan Brokering and Lending: SLO #3 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				

SLOs	SLO to PLO Alignment <i>(Mark with an X)</i>					COURSE to ILO Alignment <i>(Mark with an X)</i>			
	P1	P2	P3	P4	P5	1	2	3	4
RE 40 Real Estate Appraisal: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 40 Real Estate Appraisal: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X							
RE 40 Real Estate Appraisal: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X			X	X		X
RE 40 Real Estate Appraisal: SLO #4 Mathematical Computations Students will demonstrate the ability to calculate typical real estate mathematic computational problems as found in diverse real estate business areas of sales, leases, prorations, finance, appraisal, property management, investments and capitalization, land or structure area and taxation.				X					
RE 40 Real Estate Appraisal: SLO #5 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				
RE 41 Advanced Real Estate Appraisal: SLO #1 Build Vocabulary Students will define, describe and differentiate between various real estate standard terminology showing comprehension and knowledge of real estate vocabulary used in the workplace to assist and prepare each student from the diverse student body to gain confidence in their ability to effectively communicate and collaborate in a real estate sales, property management, appraisal, loan or investment to work with both licensees and a diverse public in a typical real estate transaction.	X								
RE 41 Advanced Real Estate Appraisal: SLO #2 Industry Forms and Documents Students show the ability to prepare and complete standard real estate industry forms and documents as found in diverse real estate sales, rental, finance, appraisal or investment business transactions.		X				X	X		X
RE 41 Advanced Real Estate Appraisal: SLO #3 Methods of Holding Title Students will identify, distinguish and differentiate the differences between the various methods of holding title to real property, showing the ability to analyze, concisely write and/or verbally communicate and apply the appropriate vesting available in a typical real estate business transaction.			X						
RE 41 Advanced Real Estate Appraisal: SLO #4 Ethics and Agency Students will differentiate between various parts of the real estate code of ethics and the standards of professional appraisal practices to explain how agency relationships are created and the duties and liabilities of agents and principals.					X				