

WHOLESALE LENDER COMPARISON

Name _____

Date _____

Loan Program _____

Loan Amount \$ _____

Interest Rate _____%

1) Use Wholesale Rate Sheets to compare the following:

WHOLESALE LENDERS

Cost / <Rebate>	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____
Other Cost	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____
Net Cost / <Rebate>	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____
Lock Period	Dy _____	Dy _____	Dy _____	Dy _____	Dy _____
"Junk" Fees	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

2) Using Cost/<Rebate> from above, calculate Net Loan Fee to be charged to the Borrower

Broker Fee Desired	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____
Net Cost (+) / <Rebate> (-)	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____
NET % Fee to Borrower	Pt. _____	Pt. _____	Pt. _____	Pt. _____	Pt. _____

3) Calculate Total Dollar Cost to the Borrower

Amount of Fee to Borrower	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
+ "Junk" Fees to Borrower	_____	_____	_____	_____	_____
TOTAL \$ Cost to Borrower	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Lender Choice

Reason(s)
