

## **Initials Page Instructions**

As you go through the materials each week, try to write the words for each initial or number. Before taking the final exam, and in preparation for the state exam, use the initials page to review concepts, words, formula, and real estate terms. Beside each initial or acronym is a blank space where you can write the meaning. Before writing on the form, make several photocopies so you can practice more than one time. On the photocopy, use the blank space to write the words or the meaning.

Expect a test on the initials page the week before the final exam. You are given the initial, or number in the question stem, then multiple-choice selections are shown for possible answers. Select the best choice from among those given.

Ongoing initials are given in class meeting sessions. You may also find definitions for many of the initials in your textbook, student study guide, or reference materials. Many initials are available by doing an Internet search. The words and definitions are taken almost word for word from *The Vocabulary of Real Estate: Word Study Guide and Self Help Test* that is available through the college bookstore.