1. ___ list of prospects that an agent contacts on a regular basis in the hope they will become clients.
2. ___ protects agents and brokers against catastrophic lawsuits brought about the public.
3. ___ commission charged by the broker based on a percentage of the selling price.
4. ___ sells results rather than time, and physical conduct is not subject to control of another.
5. ___ a broker representing more than one party in a transaction.
6. ___ duty owed by a broker of the highest care and confidentiality to a principal.
7. ___ business owned by one individual who is solely responsible for all decisions and liability.
8. ___ association of two or more persons as co-owners of a business, who share unlimited liability.
9. ___ a legal artificial being that conducts business under its chartered name, with limited liability on the part of the owners.
10. ___ illegal mixing of client’s and broker’s funds.