

## EL CAMINO COLLEGE



Study for two semesters and successfully complete these four courses



Management Planning, organizing, leading, controlling, and the application of managerial concepts are discussed.

#### N Human N Relations

Major themes of human relations in organization including values, perception, motivation, conflict management, teamwork, and leadership.

Earn Your Business Fundamentals Certificate

2<sup>nd</sup> Semester

#### Computer Information Systems

Concepts and technologies used in processing information in an organization.

### ာ Oral Business လ Communica-

tions

Principles of effective speaking and writing in business situations.



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Study for two additional semesters and successfully complete these four courses

Earn Your **Retail Management Certificate** 



Human Resources Management Effective management of common issues in human resources from the perspective of the employee and employer are discussed.

#### Topics include market analysis, planning, product development, marketing mix, and media decisions.

Retailing Management Topics include site selection, layout, merchandising, staffing, positioning, customer service, and promotional techniques.

- Accounting for Small Business

The fundamental theory, principles, and procedures of financial accounting with an emphasis on small business.

**Retail Management Certificate** 



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# Retail Management Path to Success

