Assessment: Course Four Column

Fall 2017



El Camino: Course SLOs (BUS) - Business Management and Marketing

ECC: BUS 14:Marketing

Assessment Method Course SLOs Results Actions **Description** SLO #2 Marketing Plan - Develop a **Project -** In groups, students will Semester and Year Assessment Conducted: 2017-18 (Fall Action: Management/Marketing marketing plan that achieves create a product and brand of their 2017) faculty need to re-evaluate organizational objectives and Standard Met?: Standard Met choosing. Each group will research assessment to ensure students incorporates ROI and other and write an integrated marketing Section 3126: understand the core requirements controlling metrics. plan on the company and product of Semester Project: Integrated Marketing Plan: Results: 91% of creating an integrated **Course SLO Status:** Active achieved a score of 70% or better (29/32) their choice. The report will be a marketing plan. (12/16/2018) Course SLO Assessment Cycle: 2014-A total of 32 students from the Fall 2017 course of BUS 14 comprehensive plan covering all **Action Category:** Teaching 15 (Fall 2014), 2016-17 (Fall 2016), aspects of marketing discussed 3126 participated in and completed the assessment of SLO **Strategies** 2017-18 (Fall 2017), 2020-21 (Fall #2 with 29 out of 29 students (100% Success) achieving a throughout the course. In addition, 2020) each group will provide a 20-30 88% average score. 70% reflects acceptable achievement **Input Date:** 11/25/2013 level. This data suggests that students were able to minute presentation of the Inactive Date: Marketing Plan and be able to comprehend the material and prepare/research and write Comments:: an integrated marketing plan on the company and product address questions from students and of their choice. The report reflected comprehensive plan the Instructor. **Standard and Target for Success: It** covering all aspects of marketing discussed throughout the is expected that 70% of students will course. Student success is based on the fact that faculty is score 70% or above on this SLO. teaching to the course outline and the proper course Additional Information: objectives are being stressed. We will continue and monitor this assessment in the future to ensure outcomes continue to be challenging students.

Section 3127:

Semester Project: Integrated Marketing Plan: Results: 100%

A total of 22 students from the Fall 2017 course of BUS 14 3127 participated in and completed the assessment of SLO

achieved a score of 70% or better (22/22)

#2 with 22 out of 22 students (100% success) achieving a 94% average score. 70% reflects acceptable achievement level. This data suggests that students were able to comprehend the material and prepare/research and write an integrated marketing plan on the company and product of their choice. The report reflected comprehensive plan covering all aspects of marketing discussed throughout the course. Student success is based on the fact that faculty is teaching to the course outline and the proper course objectives are being stressed. We will continue and monitor this assessment in the future to ensure outcomes continue to be challenging students. (12/16/2017)

% of Success for this SLO:

Faculty Assessment Leader: J. Mufich Faculty Contributing to Assessment:

ECC: BUS 22: Human Relations in Organizations

SLO #1 Interacting Variables -

Course SLOs

Evaluate interacting variables that occur in human behavior, such as motivation, perception, frustration, psychological conflicts, attitude, and values.

Course SLO Status: Active

Course SLO Assessment Cycle: 2014-15 (Fall 2014), 2017-18 (Fall 2017),

2020-21 (Fall 2020) Input Date: 11/25/2013

Inactive Date: Comments::

Assessment Method Description

Exam/Test/Quiz - Students complete an exam which tests knowledge and application of behavioral science theories related to motivation, perception, conflict, attitudes, values, and other interacting variables of human behavior.

Standard and Target for Success:

75% of students will score a 70% or above on the assessment.

Additional Information:

Results

Semester and Year Assessment Conducted: 2017-18 (Fall 2017)

Standard Met?: Standard Met

25 out of 33 students who took the assessment scored above 70% -- a success rate of 76%. The SLO assesses students' understanding and application of behavioral science theories and concepts. The target was minimally met, possibly due to a change in the assessment instrument. Currently faculty still use differing assessment instruments. Due to the large number of theories and variables, a single assessment is difficult to implement as the assessment usually requires an entire test. (02/23/2018)

% of Success for this SLO:

Faculty Assessment Leader: J. Escalante Troesh

Faculty Contributing to Assessment:

Actions

Action: Track assessment success rates of the individual assessment tool to determine how the change impacts success over time. (09/01/2018)

Action Category: SLO/PLO Assessment Process

Follow-Up: Based on the previous assessment, the assessment tool was changed from a group assessment to an individual assessment to better assess students. The result was a lowering of the individual success rate, but students still met the standard. (03/07/2018)

ECC: BUS 25:Introduction to Business

2017-18 (Fall 2017), 2019-20 (Fall

Input Date: 11/25/2013

2019)

Inactive Date:

Comments::

Assessment Method Course SLOs **Actions** Results Description **SLO #3 Management of Human** Exam/Test/Quiz - Exam: Each exam Semester and Year Assessment Conducted: 2017-18 (Fall Action: Management/Marketing Resources - Students will will consist of 50 Questions (10 2017) faculty need to re-evaluate demonstrate their knowledge of Standard Met?: Standard Met True/False; 40 Multiple Choice). The assessment to ensure students managing and motivating employees exams will measure each student's Exam #3: Management of HR Results: 90% achieved a score by applying various compensation knowledge, comprehension, of 70% or better (37 out of 41 Students) and motivational models. application, and analysis. Course SLO Status: Active A total of 41 students from the Fall 2017 course of BUS 25 (12/15/2018)Course SLO Assessment Cycle: 2014-

Question on the Exam: Which 15 (Fall 2014), 2014-15 (Spring 2015), motivational approach would you use when coaching an employee who is underperforming? The options are: McGregor's Theory X and Y, Goal-Setting Theory, Expectancy Theory, Reinforcement Theory, Equity Theory, or Job Enrichment. Justify your answer.

> Standard and Target for Success: It is expected that 70% of students will score 70% or above on these SLO's (Excluding No Show Student Test Takers)

Additional Information:

Multiple Assessments - A group case study covering the major concepts related to human resources management. An exam of multiple choice questions covering the concepts of related to human resources management

Standard and Target for Success: It is expected that 80% of the students will score 70% or above on the assessment.

Additional Information:

3193 participated in and completed the assessment of SLO #3 with 37 out of 41 students (90% Success) achieving a 78% average score. 70% reflects acceptable achievement level. This data suggests that students were able to comprehend the material and recommend an appropriate motivational approach to address an underperforming employee. Student success is based on the fact that faculty is teaching to the course outline and the proper course objectives are being stressed. We will continue and monitor this assessment in the future to ensure outcomes continue to be challenging students. (12/05/2017)

Faculty Assessment Leader: J. Mufich **Faculty Contributing to Assessment:**

Semester and Year Assessment Conducted: 2017-18 (Fall 2017)

Standard Met?: Standard Met

% of Success for this SLO:

Across two sections, 53 students scored 70% or better out of 56 students attempted; a success rate of 95%. This met the target for success of at least 80%. Success rates were consistent amongst the assessment methods, whether a group case study or an individual objective exam was used. The assessment data was somewhat limited with only two sections reporting due to some adjunct faculty not returning assessment results within the time period required. (03/02/2018)

% of Success for this SLO:

Faculty Assessment Leader: J. Escalante Troesh Faculty Contributing to Assessment: K. Green

understand the core requirements of Human Resource Management strategies to motivate employees.

Action Category: Teaching Strategies

Action: Improve communication to adjunct faculty to increase section participation in the SLO Process. (06/01/2020)

Action Category: SLO/PLO Assessment Process

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Assessment Method Description

Results

Actions

SLO #4 Marketing - Students will explain how marketing activities help to create consumer wants and sell products and services.

Course SLO Status: Active Course SLO Assessment Cycle: 2014-15 (Fall 2014), 2014-15 (Spring 2015), 2017-18 (Fall 2017), 2019-20 (Fall

2019)

Input Date: 11/25/2013

Inactive Date: Comments::

Exam/Test/Quiz - Exam: Each exam will consist of 50 Questions (10 True/False; 40 Multiple Choice). The exams will measure each student's knowledge, comprehension, application, and analysis.

Question on the Exam: How do marketing efforts, such as an email campaign, print ads, billboards, and/or direct mailers, drive consumer desire for a product or service and generate additional sales?

Standard and Target for Success: It is expected that 70% of students will score 70% or above on these SLO's (Excluding No Show Student Test Takers)

Additional Information:

Semester and Year Assessment Conducted: 2017-18 (Fall 2017)

Standard Met?: Standard Met

Exam #3: Marketing Results: 90% achieved a score of 70% or better (37 out of 41 Students)

A total of 41 students from the Fall 2017 course of BUS 25 3193 participated in and completed the assessment of SLO #4 with 37 out of 41 students (90% Success) achieving a 78% average score. 70% reflects acceptable achievement level. This data suggests that students were able to comprehend the importance of the marketing mix with particular emphasis on promotion methods of Advertising, Sales Promotions, Personal Selling, and Public Relations in stimulating consumer buying behavior by increasing demand for products and services while achieving company goals and objectives. Student success is based on the fact that faculty is teaching to the course outline and the proper course objectives are being stressed. We will continue and monitor this assessment in the future to ensure outcomes continue to be challenging students. (12/15/2017) % of Success for this SLO:

Action: Management/Marketing faculty need to re-evaluate assessment to ensure students understand the core requirements of Marketing in driving consumer demand for products (goods, services, and ideas). (12/15/2018) Action Category: Teaching Strategies

Multiple Assessments - A group case study covering the major concepts related to marketing. An exam of multiple choice questions covering the concepts related to marketing. Standard and Target for Success: It is expected that 80% of the students will score 70% or above on the quiz. Additional Information:

Semester and Year Assessment Conducted: 2017-18 (Fall 2017)

Standard Met?: Standard Met

Faculty Assessment Leader: J. Mufich Faculty Contributing to Assessment:

Across two sections, 55 students scored 70% or better out of 59 students attempted; a success rate of 93%. This met the target for success of at least 80%. Success rates were consistent amongst the assessment methods, whether a group case study or an individual objective exam was used. The assessment data was somewhat limited with only two sections reporting due to some adjunct faculty not returning assessment results within the time period required. (03/02/2018)

% of Success for this SLO:

Faculty Assessment Leader: J. Escalante Troesh Faculty Contributing to Assessment: K. Green Action: Improve communication to adjunct faculty to increase section participation in the SLO Process. (06/01/2020)
Action Category: SLO/PLO

Assessment Process